

# Experience matters

*We've been advising in the agribusiness sector for over 160 years*

## Who we are

Piper Alderman is a national law firm with offices in Adelaide, Brisbane, Melbourne and Sydney. We have been leading advisers to commercial interests for over 160 years.

We have acted for some of Australia's leading pastoral houses and pioneers of agriculture from the establishment of the early pastoral and agricultural industries in the 1800s until the present day.

We continue to act for innovators in the agricultural and post farm gate value added food and beverage sectors.

## Why we are different

We have a commitment to the agribusiness sector and seek to distinguish ourselves in the legal market by:

- developing long-term relationships with our clients
- understanding our clients' businesses and the risks they face
- keeping abreast of developments and opportunities in the agribusiness sector
- keeping an eye on the deal
- providing reliable and consistent access to partners.

## Examples of recent property and agribusiness transactions

- Advised a Chinese investor on Australian foreign investment approvals in relation to the acquisition of rural property on Kangaroo Island.
- Advised a Singaporean based investor on due diligence for a large scale land purchase in the Northern Territory.
- Advised on the establishment of a portfolio of rural property holdings across Australia for a European based investment house.
- Drafting export supply agreements for pasture seed.
- Advising on grower contracts for phalaris seed.
- Advised on the sell down of equity in a large horticultural project to Russian investors.
- Advised on aspects of the Seawater Glasshouse project, an innovative controlled environment agriculture project in Australia's desert region.
- Advised on the restructuring of a grain storage and handling business.
- Advised on an acquisition in the nut processing sector.
- Advised on a risk management/ agricultural commodity hedging collaboration agreement with a US commodities trading house.
- Advising on the structuring of a farm supplies and animal feed/nutrition business.
- Advising on implications of the new Personal Property Securities Act for the agribusiness sector.
- Drafting Horticulture Code compliant supply contracts for fresh horticultural produce.

## Our clients

Our clients count on us to provide strategic and commercially relevant legal solutions. Many of these work within the agribusiness and value adding food and beverage sectors and include:

- Elders Rural Services
- Murray Goulburn Co-Operative Co Ltd
- Jumbuck Pastoral
- San Remo Macaroni Company
- Coopers Brewery Ltd
- Almondco Australia Ltd
- Pomegranates Australia Pty Ltd
- Apple & Pear Growers Assoc Inc
- Cherry Growers of Australia Inc
- Major meat processors
- Days Eggs
- West Coast Eggs

# Strategic and commercially relevant legal solutions

*Our team works across the agribusiness spectrum with a truly national coverage from outback stations to intensive grazing and horticultural projects, and the post farm gate value adding enterprises they support.*

## Our core legal expertise

Our core legal expertise includes the following:

- Banking and finance
- Climate change/carbon trading
- Corporate and commercial
- Due diligence
- Dispute resolution
- Employment relations
- Environment
- Foreign investment
- Intellectual property
- Native title
- OH&S
- Planning and development
- Property
- Taxation
- Trade and insurance

Piper Alderman is a national sponsor of the Agribusiness Association of Australia.



Agribusiness Association of Australia

## For further information



**Simon Venus**

Head, Agribusiness  
Practice Group  
t +61 8 8205 3437

[svenus@piperalderman.com.au](mailto:svenus@piperalderman.com.au)

Simon is the head of the firm's agribusiness practice group. Having spent many years as a jackeroo and overseer on large pastoral station properties, he has developed a keen interest in primary industries. He utilises his drafting skills on a broad range of corporate and commercial transactions for major Australian corporations, Australian and international investment houses and consortia, private clients and SMEs.

He has been involved in many legal projects in the agribusiness sector, including agricultural asset acquisitions and divestments across Australia, business and share sales and acquisitions as well as equity capital raisings and due diligence investigations, soft commodity and horticultural supply contracts.

Simon has completed a program on Agribusiness Cooperative Leadership and Governance with Monash University, and has chaired sessions on "Innovation in Agribusiness" at the Agri-food Forums held in Melbourne. He is also a director of the Agribusiness Association of Australia.

## Contact us

### Sydney

Level 23  
Governor Macquarie Tower  
1 Farrer Place  
Sydney NSW 2000  
DX 10216, Sydney Stock Exchange  
t + 61 2 9253 9999  
f + 61 2 9253 9900

### Melbourne

Level 24  
385 Bourke Street  
Melbourne VIC 3000  
GPO Box 2105  
Melbourne VIC 3001  
DX 30829, Collins Street  
t + 61 3 8665 5555  
f + 61 3 8665 5500

### Brisbane

Level 9  
239 George Street  
Brisbane QLD 4000  
GPO Box 3134  
Brisbane QLD 4001  
DX 105, Brisbane  
t + 61 7 3220 7777  
f + 61 7 3220 7700

### Adelaide

167 Flinders Street  
Adelaide SA 5000  
GPO Box 65  
Adelaide SA 5001  
DX 102, Adelaide  
t + 61 8 8205 3333  
f + 61 8 8205 3300

[enquiries@piperalderman.com.au](mailto:enquiries@piperalderman.com.au)  
[www.piperalderman.com.au](http://www.piperalderman.com.au)